

Commitment to sustainable development — Sustainability (HSE initiatives) and Corporate Social Responsibility

Namitesh Roychoudhary September 26, 2013



Agenda





Agenda

Introduction to LANXESS

- Global presence
- LANXESS in India
- Production sites



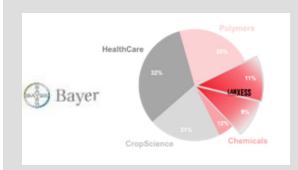
Health and Safety

Corporate Social Responsibility (CSR)





LANXESS – a leading specialty chemicals company with global leadership in synthetic rubber



Young company with strong roots

- More than 100 years of history in India
- Consolidation of parts of previous Bayer polymers and chemicals businesses into new entity in 2004
- Inception of LANXESS as an independent company in February 2004



Background

- Name: combination of French word "lancer" (to set in motion) and "success"
- Manufactures and markets advanced rubber polymers, plastics, intermediates and specialty chemicals
- Listed on Frankfurt Stock Exchange and DAX in Germany



Global success story

- 52 production sites worldwide (2 in India)*
- ~17,500 employees* in 31 countries (967 in India**)
- Global sales of €9.1 bn (2012)
- EBITDA*** of €1.225 bn (2012)



^{*}As of September, 2013; **As on August 31, 2013; ***pre exceptionals

Business portfolio – three strong business segments – 14 business units

Performance polymers



Globally No. 1-3

- Butyl Rubber
- Performance Butadiene Rubbers
- Keltan Elastomers
- High Performance Elastomers
- High Performance Materials

Advanced intermediates



Europe No. 1-2

- Advanced Industrial Intermediates
- Saltigo

Performance chemicals



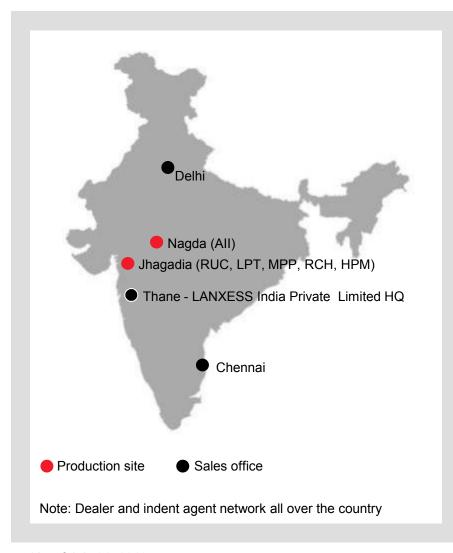
No. 1-4 in niches

- Material Protection Products
- Inorganic Pigments
- Functional Chemicals
- Leather
- Rhein Chemie
- Rubber Chemicals
- Liquid Purification Technologies

Leading supplier of synthetic rubber, high-tech plastics, specialty chemicals and advanced industrial intermediates in India and globally



LANXESS has over 100 years of history in India and is committed to this market

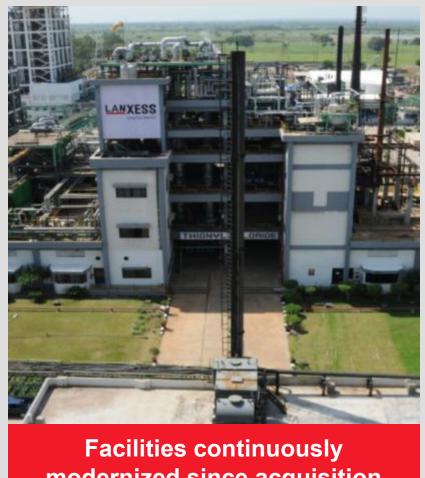


- LANXESS established in India since February 20, 2004 with around INR 1,300 crore investment in the last few years
- A leading supplier of specialty chemicals and advanced polymers to customers in India and global markets
- INR 1,672 crore sales in FY 2012
- Organizational set-up
 - All the 14 LANXESS Business Units are represented locally
 - 2 production sites: domestic sales and exports
 - 3 sales offices plus country-wide dealer and indent agent network
 - 966 employees*



^{*}As of July 31, 2013

LANXESS India site at Nagda – production facility for advanced intermediates segment



modernized since acquisition

Introduction

- Located at Birlagram, about 55km from Ujjain spanning over 20 hectares
- Substantial investments in sustainability since acquisition of the site assets in 2009*
- The largest contributor to the India business - Serving wide range of domestic and export customers with more than 50% exports
- Catering to various application segments like agrochemicals, pharmaceuticals, dyestuff, flavors and fragrances, coatings



^{*}Acquisition of chemical businesses and production assets belonging to Gwalior Chemical Industries Ltd.

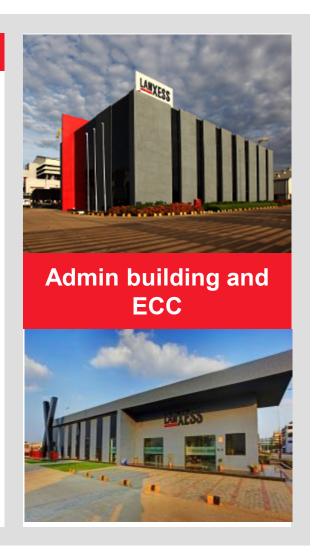
Aerial view of Nagda site

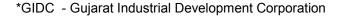




LANXESS India site at Jhagadia, Gujarat – the first greenfield project of LANXESS globally

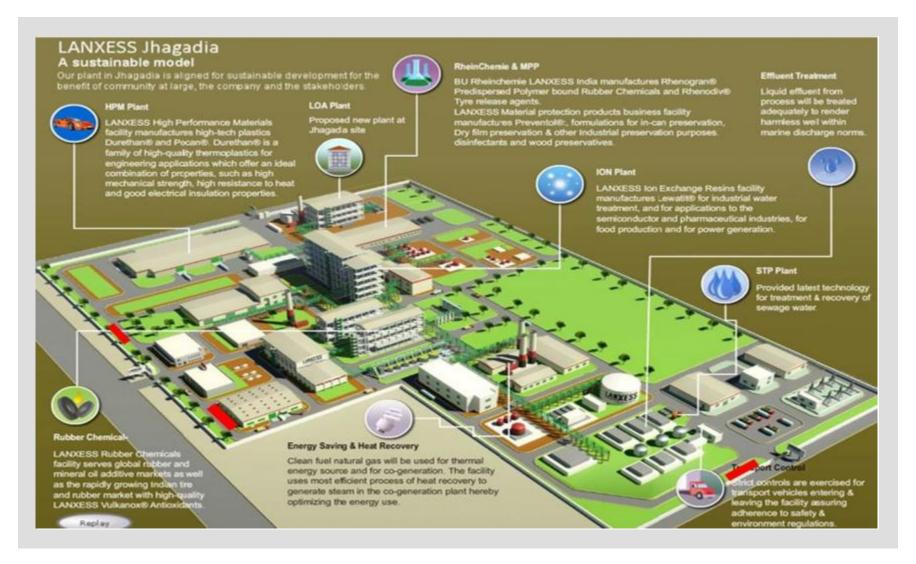
- In operation since March 2010 in Jhagadia
 Chemical Park at GIDC*
- Multi-BU site backed by an investment of over Rs. 500 crore
- Built to world class standards and a key global manufacturing site for LANXESS
- ISO 9001 and ISO 140001 (product and environment norms) certified
- Value engineering carried out before site construction - focus on optimal resource use, minimum environmental impact and safety for all employees







Jhagadia site layout – spread over 18 hectares land area





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Introduction to LANXESS **Sustainability** Global sustainability commitment Sustainability initiatives at Nagda site **Health and Safety Corporate Social Responsibility (CSR)**



Sustainability at LANXESS – integrated part of our business framework





- Future success is closely linked to the future of customers, communities and environment thus sustainability is a responsibility shared by all
- Systematic steps taken for sustainable and profitable growth – involves an integrated approach considering ecological, societal as well as economic factors
 - Includes all HSEQ related aspects
 - Continuous improvement of products and processes at all levels
 - Investment in bio-based fuel / raw material
 - CSR for the communities, wherever possible
 - Commitment to global sustainability indices



Definite global targets — to reduce environmental footprint and improve safety

Global objectives

- Reduce CO2 emissions by 10% until 2015*
- Reduce absolute emissions of Volatile Organic Compounds by 30% until 2015*
- Reduce specific energy consumption by 10% until 2015*
- Global implementation and certification of energy management system by 2014
- Increase in resource efficiency and analysis of environmental footprint
- Life cycle analyses of relevant products
- Achieve zero man days lost due to injuries at our manufacturing sites

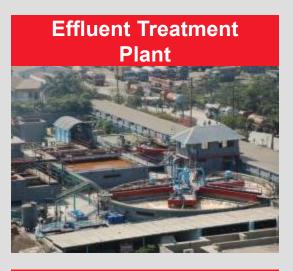


^{*:} base year 2010

Nagda site – role model for sustainable development in India and globally















Jhagadia site – setting standards for manufacturing excellence













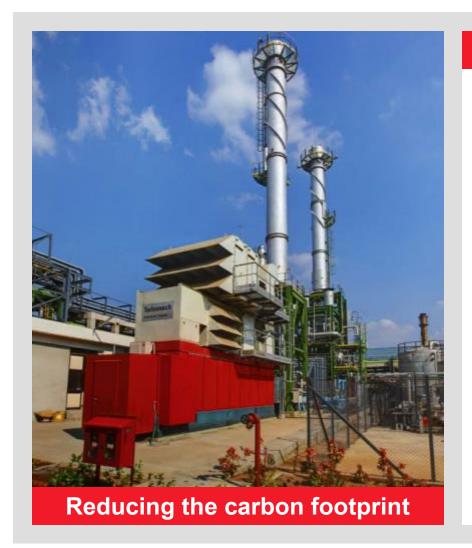
Co-Generation plant – optimizing use of natural resources



- Generates around 3.95 MW Power and 45 TPH Steam using Carbon neutral Biomass Fuel
- Fuelled by Soya, Mustard husks instead of non-renewable resources such as coal
- Saves about 70,000 MT Coal and thus saves about 95,000 tons of CO₂ equivalent emissions per year
- Plant operating at Biomass:Coal :: 90:10 against design of 80:20
- Largest consumer of Biomass in the region benefitting farmers financially.
- Registered for availing the benefit of Renewable Energy Certificates (REC) from May 2013



Co-generation plant with Solo-NOx model – further optimizing the use of natural resources



- Power and steam generated for production use, run by clean fuel natural gas, saves emissions of around 31,000 tons of CO2 per year
- Significant premium paid for Solo-NOx model to reduce nitrogenous gas emissions and recover heat to reduce carbon footprint



Incinerator – compliance to environmental norms and enabling waste heat recovery



Reducing transportation needs to far off sites

- Post acquisition, LANXESS decided to stop old Incinerator and install new, meeting CPCB norms
- Recently constructed and commissioned for safe disposal of distillation residue generated from plant production processes
- Compliance with all necessary CPCB and MPPCB requirements
- Steam generation from Flue Gas Heat Recovery
- Twin Chamber Incinerator with High Residence Time
- Designed with dual scrubbing systems for recovering HCl from flue gas
- Constructed using most modern technology and is comparable to the best in the world
- Investment of nearly INR 16 Crores



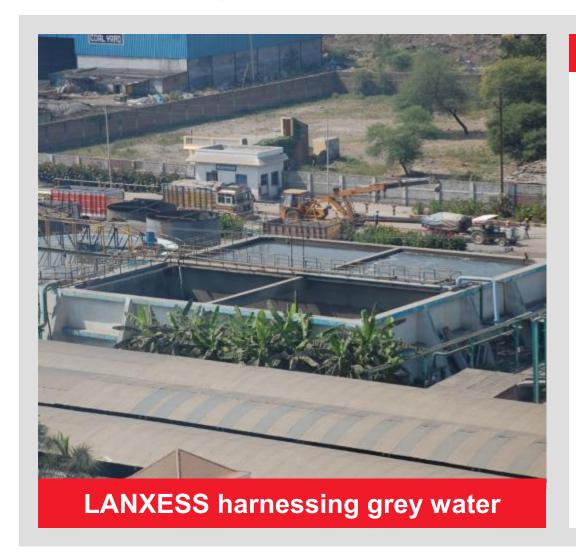
Off-gas Incinerator – compliance to environmental norms and enabling waste heat recovery



- Off-gas (VOC) from the production units and bulk storage units is collected and incinerated thereby reducing environmental footprint
- Twin chamber incinerator with high residence time
- Constructed using most modern technology and is comparable to the best in the world
- Steam generation through the heat recovered from flue gas, which is then used for production
- Compliance with all necessary
 CPCB and GPCB norms



Water resource management – sewage treatment plant at Nagda site



- First of its kind in MP used to treat and recycle domestic sewage water from nearby colony
- Capacity of treating 3,000 cum/day of sewage water
- Award received from Indian Chemical Council in 2009 for innovative approach to recycle and harness domestic sewage water for industrial use



Forward integration of water management at Nagda – another step towards sustainability

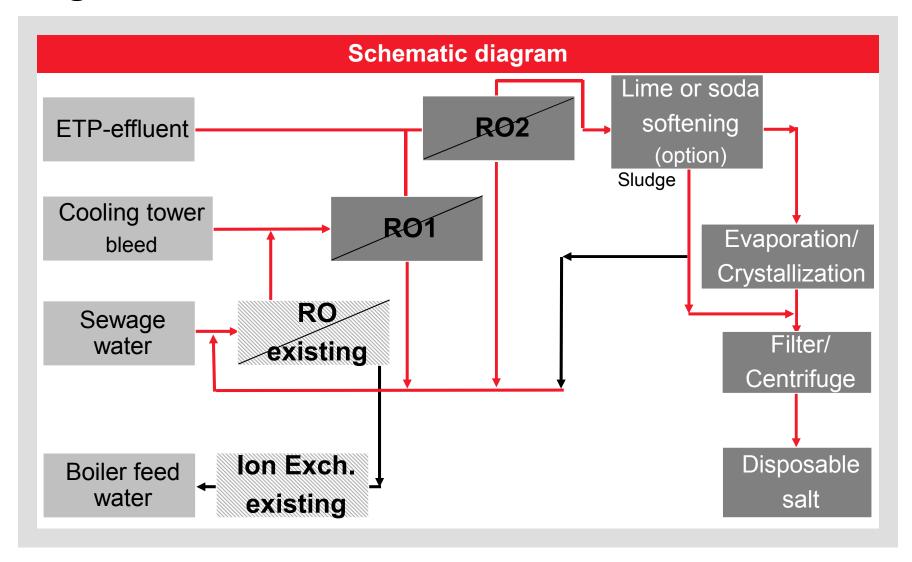
Drivers for zero liquid discharge (ZLD)

- Reduce environmental footprint reduce dependence on conventional water sources
- Prevent contamination of river Chambal, which is primary source of water for villagers downstream
- Decision to study possibility of recycling entire treated waste water at site which resulted in the Waste Water Post Treatment Plant project
- Development process involved water quality surveys, water composition analysis from different sources and additional measures requirement for water pre-conditioning, which included trials and pilot runs
- Finally zeroed in on concept involving reverse osmosis process followed by evaporation step

Second Project to harness Waste Water after STP in which Water Utilization and Conservation efforts maximized with state-of-the-art ZLD concept



Forward integration of water management at Nagda site





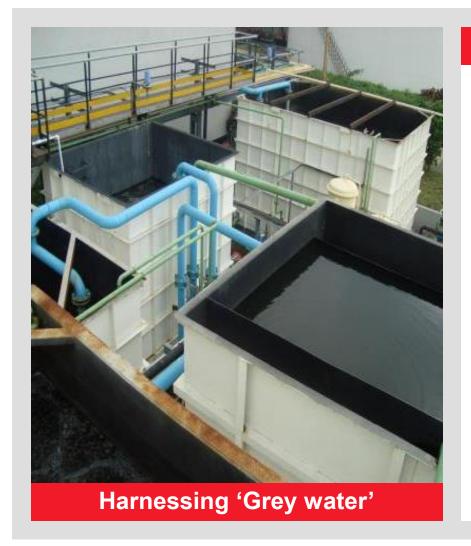
Waste water post treatment plant at Nagda – stepping it up with zero liquid discharge concept



- Treatment of discharge from ETP in a PTRO unit and evaporator plant so that no liquid effluents are discharged from the site at all
- Water recovered is re-used for production processes
- Investment of nearly INR 35 crore



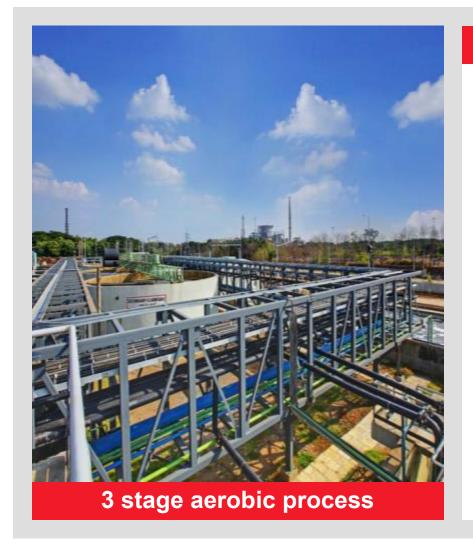
Sewage treatment plant at Jhagadia site



- All domestic effluents from site is collected and treated in the central STP
- Removal of macro size solids and grease in equalization tank
- COD and BOD further reduced by micro-organisms in aeration tank
- Clarification done in a centrifuge, and recovered water is passed through dual media and activated carbon
- Water is recovered and recycled for cooling tower makeup and gardening



Effluent treatment plant at Jhagadia site – reducing the environmental footprint



- Treats waste water from site before being discharged to community ETP at Ankleshwar (NCTL)
- ETP treatment scheme involves collection and transfer of effluents, oil and grease separation, pH adjustment, removal of organics by bio-degradation and final disposal.
- 3 stage aerobic process for efficient BOD and COD reduction
- Online monitoring of TOC (Total Organic Carbon)



Emphasis on green zone development – around 6,500 saplings planted around Nagda site





Green zone at Jhagadia – goal of 7,000 trees in and around the site, nearly 3,500 already planted







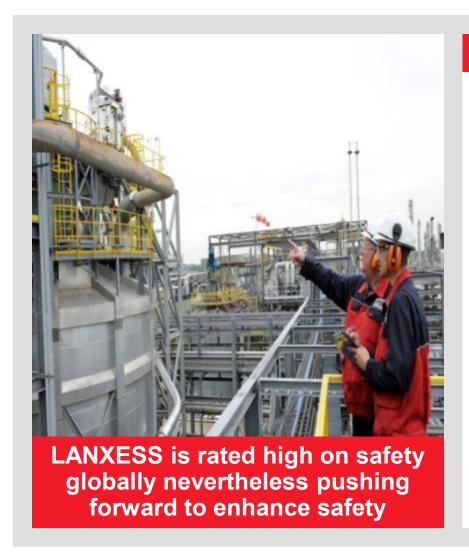


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Introduction to LANXESS Sustainability **Health and Safety** Safety culture at LANXESS Initiatives undertaken at sites Occupational Health Center **Corporate Social Responsibility (CSR)**



LANXESS' integrated safety culture and practice



- Safety as core value at LANXESS and not just a function
- Not just a department's responsibility but mandate and priority right from Board of Management to worker at plant
- Senior management conducts audits periodically reinforcing importance through all levels
- Well defined safety standards and protocols even spanning contractors, vendors or any other parties within distribution and supply chain



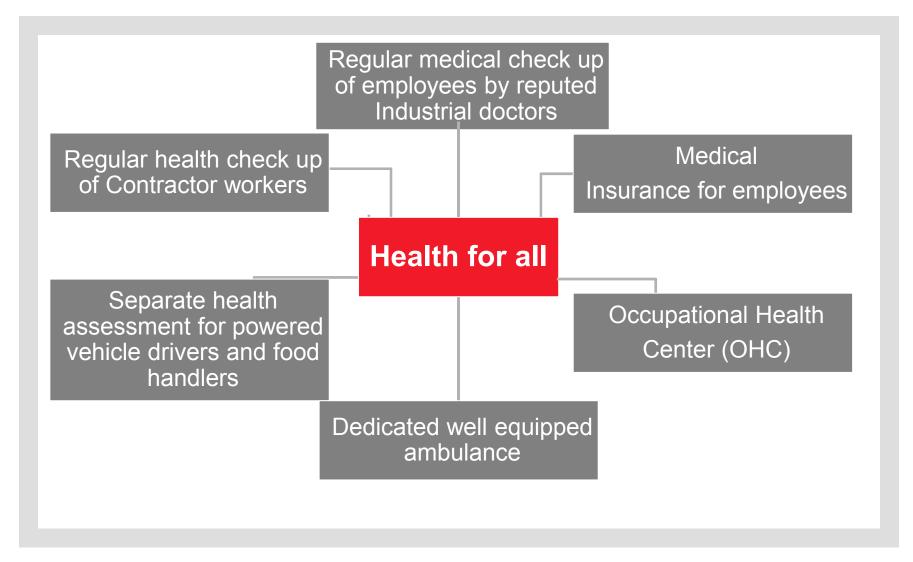
Xact – transforming the LANXESS safety culture globally to become even more proactive



- Unique safety management training programme rolled out at LANXESS locations globally to further underline safety standards
- Directly driven by Board of Management to bring about cultural change in the organization
- Aimed at
 - Increasing safety related awareness and developing comprehensive safety management
 - Enabling systematic identification of risks with appropriate counter measurements
 - Ensuring regular checks by professional safety experts

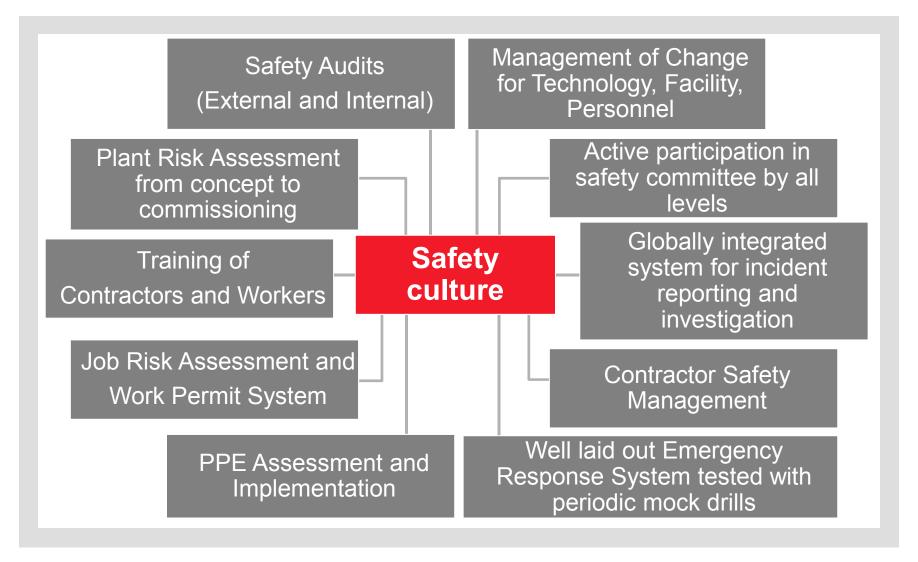


Health related initiatives at LANXESS sites





Safety related initiatives at LANXESS sites





Transport safety initiative undertaken under the aegis of ICC – 'Nicer Globe'





Pioneering initiative for road safety

- Collaborative initiative undertaken along with 6 other member companies
- Will increase accountability by the transporter and ensure security for the manufacturer
- Three phases of implementation planned
- Phase 1 rolled out in August 2013 -GPS monitoring of vehicles transporting chemicals through the 'Nicer Globe' platform
- Participation invited from chemical industry to make this a greater success



Emergency services at both the sites





- Well-equipped Emergency Communication Center (ECC) with trained personnel, manned 24*7
- Well-designed fire fighting system with dedicated water reserve
- Auto-water sprinkler system installed for flammable chemical storages and process plant
- State-of-the-art fire tender with dedicated and trained operators
- Well-designed fire water containment system
- Efficacy of these services is checked by periodic mock drill



Occupational Health Center (OHC) – on standby to cater to all immediate personnel needs





- Modern full-fledged facility equipped to handle all medical emergencies
- Ambulance equipped with oxygen facility available round the clock
- Manned 24*7 under supervision of qualified and experienced medical officer, male nurses
- Tie-up with nearby hospitals; patients requiring help are referred to the respective specialty hospital
- Necessary antidotes and other drugs/ medicines required for general OPD available
- Shower room facility for all employees to eliminate any possibility of contamination before leaving the site



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Introduction to LANXESS Sustainability **Health and Safety Corporate Social Responsibility (CSR)** LANXESS' global CSR strategy Initiatives undertaken



Focus areas for LANXESS CSR globally





CSR initiatives at Nagda – contributing to local communities beyond business boundaries (1/2)



Contribution of fully functional public library for students equipped with text and reference books as well as magazines









CSR initiatives at Nagda – contributing to local communities beyond business boundaries (2/2)



Support for over 1,100 students studying in government schools in Nagda with infrastructural development, stationary and educational materials



Support for facility upgradation of Special Need Education Home, NGO for differently-abled children



CSR initiatives at Jhagadia – contributing to local communities beyond business boundaries



Sewa Rural

- Contribution to Sewa Rural, a voluntary organization involved in health and development activities in rural and tribal areas
- Fund used for Vivekananda Gramin Tekniki Kendra's project on equipping amenities and supporting services for students



Industrial Training Institute (ITI) Jhagadia

- LANXESS sponsored education of 189 students a year
- Sponsorship included one year of educational training, students' fee and purchase of engineering toolkits



Kanya Kelavani Nidhi

- LANXESS contributed to child welfare and education program for girls initiated by government of Gujarat
- Chief Minister and his team canvass remote corners of Gujarat yearly to ensure no girl child remains illiterate



LANXESS Energizing Chemistry