

# LANXESS in India New Jhagadia site up and running

Luis López-Remón, Head of the Business Unit Rubber Chemicals

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# LANXESS in India – strong presence in attractive market

### **LANXESS India Private Limited**

- 2008 sales: EUR 115 million
- Approx. 550 employees, among all 13 business units
- 5,000 products and 1,700 customers
- Thane: headquarters
- Production sites in Nagda, Madurai and Jhagadia
- Sales offices: Thane, Chennai, Kolkata, New Delhi

LANXESS with solid position in attractive Indian market





# Successful acquisition and integration of Gwalior in 2009 further strengthened LANXESS foothold in India

### **LANXESS India Private Limited**

- Acquisition of the financially solid and successful chemical company Gwalior in 2009
- Successful integration into LANXESS
- Acquisition strengthens global activities of Basic Chemicals business unit (BU BAC)
- Products are important raw materials for industry sectors agrochemicals, pharmaceuticals, fragrances and flavors

LANXESS strengthens production base in dynamic Indian market



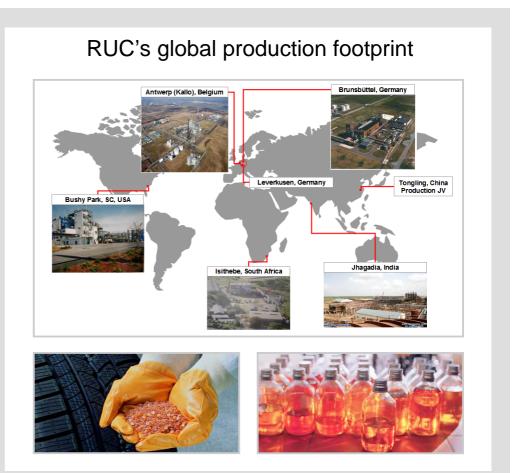


# LANXESS Rubber Chemicals – a global leader in the manufacturing and distribution of rubber chemicals

## **Rubber Chemicals (RUC) profile**

- Part of LANXESS Performance Chemicals segment with sales of EUR 1,148 mn in 9M 2009
- Production sites on four continents
- Comprehensive portfolio of high quality products to enhance rubber properties
- Main products and brands: Vulkanox®, Vulkacit®
- Main industries and applications: tire industry, rubber products for technical applications, pharmaceutical industry, mining

LANXESS Rubber Chemicals: a competitive global player





# RUC in India – successful start up of rubber chemicals plant in Jhagadia

# New rubber chemicals plant in Jhagadia

- Investment of EUR 50 million for both plants
- Employment approx. 250 workers at both plants at Jhagadia site
- Relocation of Rubber Chemicals plant from Thane
- Supply of the global rubber and mineral oil additive market as well as Indian tire and rubber industry with high-quality products
- LANXESS only Western company to be manufacturing rubber chemicals in India

Jhagadia site: ideal platform for profitable production in emerging Indian market





# Jhagadia site – construction of state-of-the-art Ion Exchange Resins plant also on track

### **New Ion Exchange Resins plant in Jhagadia**

- Construction of most modern Ion Exchange Resins plant in Asia serving growing demand for water treatment chemicals
- Products for industrial waste water treatment for a variety of industries
- Start up of production also scheduled this year
- Jhagadia to become largest LANXESS production site in India

Jhagadia site: ideal platform for profitable production in emerging Indian market





# LANXESS – working hand in hand with the Gujarat government to build up Jhagadia site

### **Government partnership initiatives**

- Vibrant Gujarat 2009 initiative by the Government of Gujarat
  - LANXESS India signed a MOU with Gujarat Government

### India Chem 2009

- Organized by the Government of Gujarat in association with the Department of Chemicals and Petrochemicals, Government of India, iNDEXTb and FICCI
  - Presentation by Dr. Joerg Strassburger, MD and country representative, LIPL

LANXESS partnering with Gujarat government for further growth





# LANXESS – long-term commitment to India with mutual benefits



- India is an integral part of LANXESS' BRIC strategy and plays a key role for LANXESS in the future
- LANXESS' investment into Jhagadia site highlights long-term commitment to dynamic Indian market
- LANXESS is committed to serve its Indian customers with high quality, innovative products, thus contributing to sustainable growth
- LANXESS is contributing to the further enhancement of the local industry by hiring locals and implementing global best practices

LANXESS and India – a perfect partnership for future growth

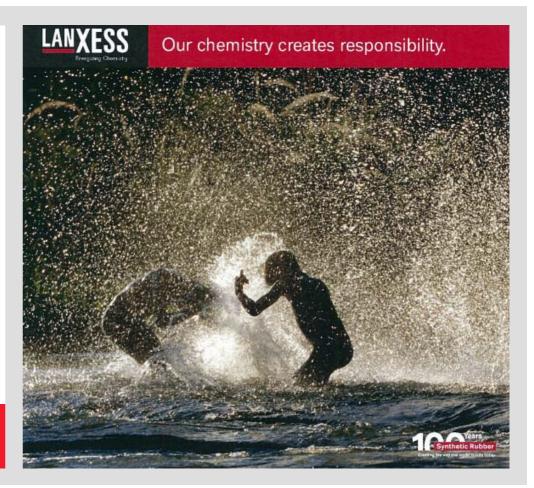


# LANXESS – sustainable local commitment in India

### LANXESS' sustainable commitment

- Environmentally friendly chemical production:
  - Focus on renewable energies
  - State-of-the-art wastewater treatment
- Support of nationwide and local social initiatives

Focus on sustainable development in India





# LANXESS

**Energizing Chemistry**